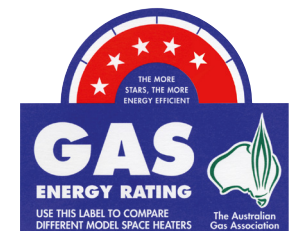


COONARA GAS FIRES



POWER FLUE GAS FIRES



Up to 5.0 star energy rating



COVER: COONARA HERMITAGE FREESTANDING GAS HEATER

The Hermitage has been the flagship of the Coonara Gas Range for over 20 years. It's compact in size but big on performance.



The Warmest Aussie Legend

We have been proudly manufacturing in Australia for over 45 years.

Woodheaters have been the key to our business growth since the mid 1980's. Over the years our manufacturing of Woodheaters has employed hundreds of locals and contributed significantly to the local community - this is something we are extremely proud of. The acquisition of the Coonara brand in 2001 was made possible due to our earlier success in our contract manufacturing of Woodheaters and we are really excited about the newly introduced technologies that deliver Coonara Gas Heaters with high efficiency heating. This is a major step in the right direction for our environment.

Of course none of our success could be achieved without the support and dedication of our fantastic staff. We are a proud Australian manufacturer and we are proving that locally manufactured products can successfully compete with imported products. Your support is critical in helping keep the Australian manufacturing industry safe. We thank you for your continued support of Australian made Coonara Gas Heaters. They really are an Aussie icon.

Yours sincerely

Eric Woodgate
Managing Director



MYSTIQUE CONSOLE



REAR FLUE OPTION

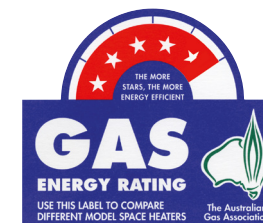


The New Mystique Console is Compact in size, but big on performance. Its stylish & modern look will enhance any living area. This heater is cost effective to run while heating an area up to 14 squares*.

Pictured in Charcoal.

FEATURES

- 83% Efficiency rating
 - 4.2 Star energy rating
 - Heats up to 14 squares*
 - 7 Colour options
 - Flueing options
 - Optional thermostat controller
- Heat Output:
 - 33MJH on high
 - 23MJH on low
 - High ~ 7.6kw
 - Low ~ 5.2kw



4.2 star energy rating



HERMITAGE

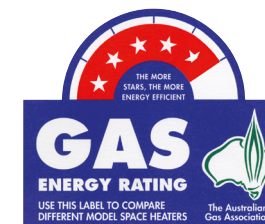
FREESTANDING



The Hermitage Freestanding will add style & romance to any living area. It's Compact in size but big on performance. The Bay Window allows you to be mesmerised by these Flames from all angles.

FEATURES

- 83% Efficiency rating
- Up to 4.2 Star energy rating
- Heats up to 14 squares*
- 7 Colour options
- Flueing options
- Optional thermostat controller
- Natural Gas/LPG
- Heat Output:
 - 33MJH on high
 - 23MJH on low
 - High ~ 7.6kw
 - Low ~ 5.2kw



Up to 4.2 star energy rating



ROYAL FREESTANDING GAS HEATER



The Coonara Royal is a 5 star heater with plenty of options for installation shown here on a bench.

FEATURES

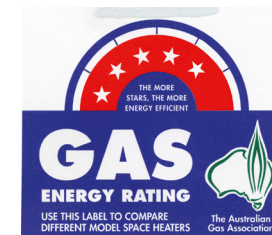
- 84% efficiency rating
- 5.0 Star energy rating
- Heats up to 20 squares*
- 8 colour options
- Flueing options
- Thermostat controller

- 36MJH on High
- 26MJH on Low
- Heat output:
High - 8.1KW
Low - 5.9KW
- Natural Gas & L.P.G.

Heater Dimensions:

- Height: 640mm
- Width: 775mm
- Depth: 430 mm

Smart phone app available. See page 17 for details.



5.0 star energy rating



ROYAL FREESTANDING ROUND PEDESTAL



The Coonara Royal is a 5 star heater with amazing looks & performance, pictured here in powder coated white on a round pedestal with matching vertical flue.

FEATURES

- 84% efficiency rating
- 5.0 Star energy rating
- Heats up to 20 squares*
- Colour P/C White
- Flueing options
- Thermostat controller
- 36MJH on High
- 26MJH on Low
- Heat output:
High – 8.1KW
Low – 5.9KW
- Natural Gas & L.P.G.

Overall Dimensions:

- Height: 1035mm
- Width: 775mm
- Depth: 430 mm

Heater Dimensions:

- Height: 640mm
- Width: 775mm
- Depth: 430 mm

Smart phone app available. See page 17 for details.



ROYAL FREESTANDING SQUARE PEDESTAL



This Royal 5 star heater is big on efficiency and performance pictured here in Charcoal on a square pedestal.

FEATURES

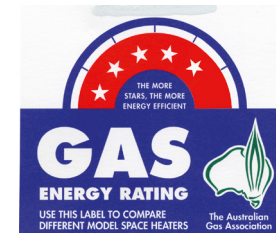
- 84% efficiency rating
- 5.0 Star energy rating
- Heats up to 20 squares*
- 8 colour options
- Flueing options
- Thermostat controller

- 36MJH on High
- 22MJH on Low
- Heat output:
High – 8.1KW
Low – 5.9KW
- Natural Gas & L.P.G.

Overall Dimensions:

- Height: 860mm
- Width: 775mm
- Depth: 430mm

Smart phone app available. See page 17 for details.



5.0 star energy rating



ROYAL FREESTANDING TABLETOP



The Royal table top is a 5 star heater with an amazing flame pattern and plenty of power to heat a large living space.

FEATURES

- 84% efficiency rating
- 5.0 Star energy rating
- Heats up to 20 squares*
- Flueing options
- Thermostat controller

- 36MJH on High
- 26MJH on Low
- Heat output:
High – 8.1KW
Low – 5.9KW
- Natural Gas & L.P.G.

Tabletop Dimensions:

- Height: 400mm
- Width : 830mm
- Depth : 575mm

Smart phone app available. See page 17 for details.

Pictured on a Black Tabletop. For colour options refer to page 12.



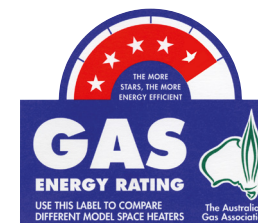
CHATEAU



The Coonara Chateau is a versatile heater ideal for both brick fireplaces or created fireplaces. It comes standard with switches on the top right hand side of the fascia, no bending required or you can get the optional thermostat for ease of use to suit your comfort levels.

FEATURES

- 83% Efficiency rating
- 4.6 Star energy rating
- Heats up to 14 squares*
- 7 Colour options
- Flueing options
- Optional thermostat controller
- Natural Gas/LPG
- Heat Output:
 - 33MJH on high
 - 23MJH on low
 - High ~ 7.6kw
 - Low ~ 5.2kw
- Zero Clearance



4.6 star energy rating

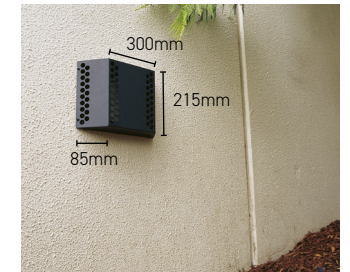




Inbuilt Chateau installed into stud wall cavity with internal fascia surround.
(Internal Installation - Inbuilt)



External weather cover with cowl for Chateau installed through the wall
(External Installation - Inbuilt)



Flue cowl attached to external wall with Chateau installed into stud wall cavity

THE PRACTICAL AND VERSATILE CHATEAU INBUILT GAS HEATER

The Coonara Chateau Inbuilt Gas Heater is an extremely practical and versatile gas log heater with multiple installation options for just about every situation.

Importantly, there is no need for an additional 'Zero Clearance Box' for heat protection of combustible walls.

The high efficiency (4 star plus rating) of the Chateau produces low surface temperatures eliminating the need for any additional heat shielding to combustible walls. Minimum clearances are only 12mm from the side and rear walls and 20mm from the top horizontal surface. These clearances are from the firebox casing NOT the heater fascia.

The Chateau can be installed into an existing fireplace or a purpose built timber surround with a vertical flue. It is also available with a horizontal flue outlet which provides for further installation options such as cutting out the plaster and stud wall to accommodate part of the firebox and using the internal console cover with the flue cowl attached to the outside wall. You can also install the Chateau completely through the wall and use the external weather cover. Both options, illustrated at right, significantly reduce the amount of floor space required.



Inbuilt Hermitage installed into stud wall cavity with internal fascia surround. (Internal Installation - Inbuilt)



External weather cover with cowl for Chateau installed through the wall (External Installation - Inbuilt)



Flue cowl attached to external wall with Chateau installed into stud wall cavity

THE STUNNING AND INGENUOUS HERMITAGE INBUILT HEATER

The Coonara Hermitage Inbuilt Gas Heater is an extremely practical and versatile gas heater with multiple installation options for just about every situation.

Importantly, there is no need for an additional 'Zero Clearance Box' for heat protection of combustible walls.

The high efficiency (4 star plus rating) of the Hermitage produces low surface temperatures eliminating the need for any additional heat shielding to combustible walls. Minimum clearances are only 12mm from the side and rear walls and 20mm from the top horizontal surface. These clearances are from the firebox casing NOT the heater fascia.

The Hermitage can be installed into an existing fireplace or a purpose built timber surround with a vertical flue. It is also available with a horizontal flue outlet which provides for further installation options such as cutting out the plaster and stud wall to accommodate part of the firebox and using the internal console cover with the flue cowl attached to the outside wall. You can also install the Hermitage completely through the wall and use the external weather cover. Both options, illustrated at right, significantly reduce the amount of floor space required.

Heating Area*
Up to 14 squares, depending on ambient air temperatures.

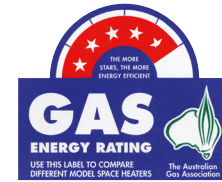


CHATEAU VICTORIAN

The Coonara Chateau Victorian is a heater for homeowners who desire the beauty of a woodheater with the ease of gas heating. It combines modern electronic technology and a power balanced flue system for greater heating efficiency with a beautiful log flame. To create the perfect look simply purchase our Cast Iron Fascia as an optional extra to finish off your new fireplace.

Where tradition meets innovation

- 83% efficiency rating
- 4.6 star energy rating
- Heats up to 14 squares*
- Natural Gas & LPG
- Optional Thermostat Controller
- Colour: Black
- Optional Cast Iron Fascia
- Zero Clearance



4.6 star energy rating

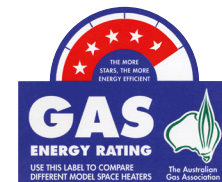


HERMITAGE INBUILT VICTORIAN

The panoramic view of the Hermitage Inbuilt Victorian with its beautiful and realistic flame patterns will keep you warm and cosy on cold and chilly nights. To create the perfect look simply purchase our Cast Iron Fascia as an optional extra to finish off your new fireplace.

Where tradition meets innovation.

- 83% efficiency rating
- 4.6 star energy rating
- Heats up to 14 squares*
- Natural Gas & LPG
- Optional Thermostat Controller
- Colour: Black
- Optional Cast Iron Fascia
- Zero Clearance



4.6 star energy rating



HERMITAGE

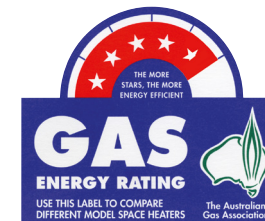
INBUILT



The Coonara pedigree of innovation has created something special. The Coonara Hermitage Inbuilt gas heater is a heater for homeowners who desire the beauty of woodheating with the ease of gas heating. Pictured above with optional Infill Panel.

FEATURES

- 83% Efficiency rating
- 4.6 Star energy rating
- Heats up to 14 squares*
- 7 Colour options
- Flueing options
- Optional thermostat controller
- Natural Gas/LPG
- Heat Output:
 - 33MJH on high
 - 23MJH on low
 - High ~ 7.6kw
 - Low ~ 5.2kw
- Zero Clearance



4.6 star energy rating



MYSTIQUE

INBUILT



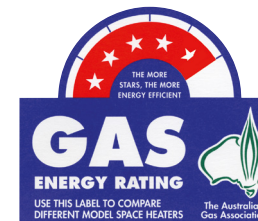
The Coonara Mystique Manual model will warm up any Aussie home at the press of a button. This heater has plenty of power and is capable of heating an area up to 14 squares while still being cost effective to run. Its stylish looks and 7 colour options will get your senses soaring on those chilly nights.

FEATURES

- 83% Efficiency rating
- 4.6 Star energy rating
- Heats up to 14 squares*
- 7 Colour options
- Flueing options
- Optional thermostat controller

Manual Model Shown

- Natural Gas/LPG
- Heat Output:
 - 33MJH on high
 - 23MJH on low
 - High ~ 7.6kw
 - Low ~ 5.2kw
- Zero Clearance



4.6 star energy rating



MYSTIQUE



The Coonara Mystique will heat a large area up to 14 squares of open plan living at the push of a button. This model comes standard with a Thermostat Controller where you are in control of setting the room temperature to suit your comfort levels. This Controller allows you to set the time and temperature over a 7 day period to suit your lifestyle. Pictured above in charcoal with optional Chrome Grill.

FEATURES

- 83% Efficiency rating
- 4.6 Star energy rating
- Heats up to 14 squares*
- 7 Colour options
- Flueing options
- Thermostat controller
- Natural Gas/LPG
- Heat Output:
 - 33MJH on high
 - 23MJH on low
 - High ~ 7.6kw
 - Low ~ 5.2kw
- Zero Clearance



4.6 star energy rating



ROYAL DOMAIN



The Royal Domain has all the charm and romance that you would expect from a Coonara. This 5 Star rated heater will not only keep you warm on these chilly nights, you will be mesmerised by these stunning flame patterns and versatility which makes this heater a really special one.

FEATURES








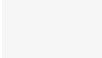
- Australian Made
- 84% Efficiency Rating
- 5.0 Star Energy Rating
- Heats up to 20 squares*
- 7 Colour Options
- Flueing Options
- Thermostat Controller
- Heat Output:
 - 36MJH on high
 - 22MJH on low
 - Hgh ~ 8.1kw
 - Low ~ 5.9kw
- Zero Clearance



ROYAL ELITE



UP TO 7 STANDARD COLOUR OPTIONS PLUS POWDER COATED MODELS

	Charcoal		Golden Fire Brown
	Black		Pewter
	Blue		Titanium
	Honey Glo		PC White <small>*Royal F/S Only</small>



The Royal Domain can be installed into an existing fireplace or a purpose built surround with convenient flueing options. The Royal Domain range has an optional Heat Transfer Kit and comes with the Thermostat Controller as standard. Featured here in Charcoal.

*Provided there is Internet connection. **Compatible devices:** Requires iOS 7.0 or later; iPod touch (5th generation & later); iPhone (5 & later); iPad (all models). Download on the App Store or Android App on Google Play or download from Windows Store.

COONARA FIREPLACE THERMOSTAT APP

Allows you to control your fireplace from your iPod, iPhone and iPad

With this Optional Extra application you can:

1. Control the temperature from anywhere*
2. Adjust the flame settings from anywhere*
3. Turn on and off times via the 7 day programmable times
4. Listen to the built in wood fire sound effect
5. Simultaneously control your fireplace from multi iOS devices
6. Easily format units of measure for temperature (celsius & fahrenheit)
7. Easily format time display: 12 hour & 24 hour



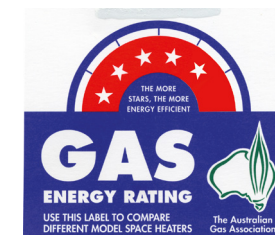
ROYAL VICTORIAN INBUILT GAS HEATER



FEATURES

- 84% efficiency rating+
- 5.0 Star energy rating
- Heats up to 20 squares*
- Colour Matt Black
- Flueing options
- Thermostat controller
- 36MJH on High
- 26MJH on Low
- Heat output:
High – 8.1KW
Low – 5.9KW
- Natural Gas
& L.P.G.
- Zero Clearance

Smart phone app available. See page 17 for details.



5.0 star energy rating



HERMITAGE, MYSTIQUE & CHATEAU SERIES



Coonara Warranty

All current Coonara gas heaters are warranted to be free from defects in material and workmanship under normal use and service. The warranty of the actual firebox and heat exchanger is 5 years – to the initial purchaser.

All other components (except accidental breakage of door glass) are warranted for a period of 24 months. Coonara gas fires are designed and tested for use with Coonara manufactured flue kits.

The warranty contains benefits in addition to all other specific legal rights and remedies which the purchaser may have under statute. Refer to operating and installation instructions for full warranty statement.

Fuel Requirements

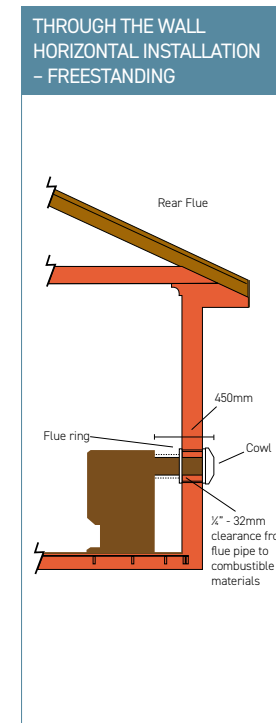
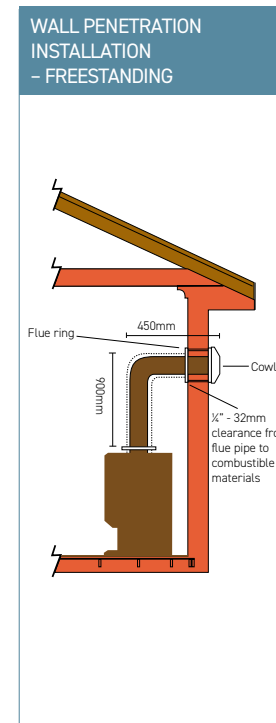
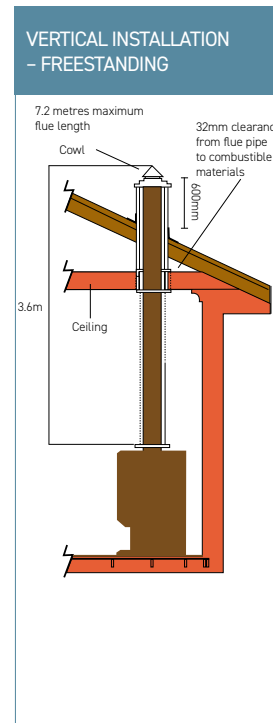
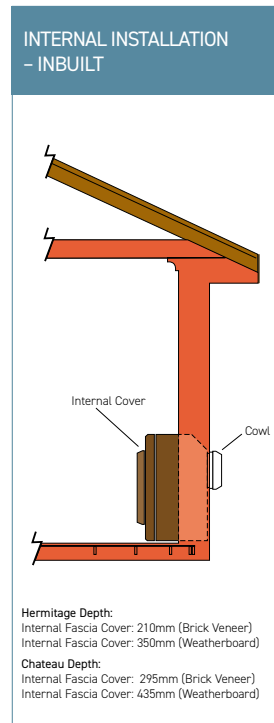
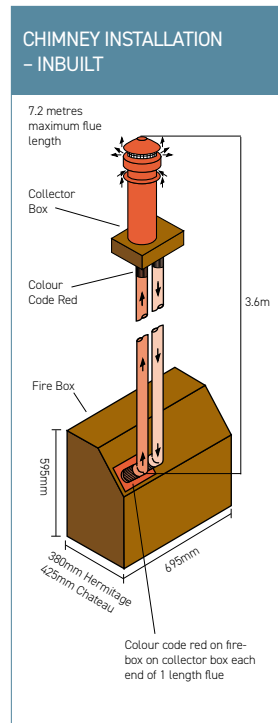
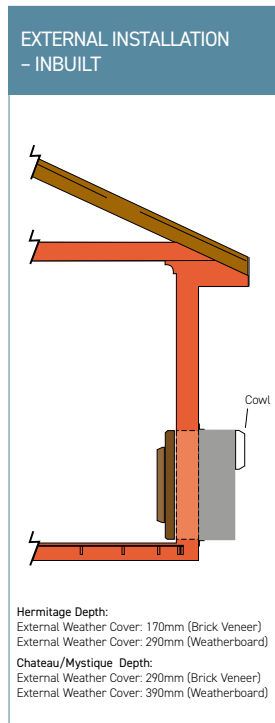
Designed for use with Natural and LPG Gas.

Tested and Approved

Tested and approved to the most stringent quality standards for safety and efficiency. AGA approved. Certificate No. 6165G.

Internal Fascia Cover Sizes:

Chateau = 800W x 715H Mystique = 786W x 679H Hermitage = 857W x 714H



GAS HEATERS

TECHNICAL SPECIFICATIONS



		HERMITAGE FREESTANDING	HERMITAGE INBUILT	CHATEAU	CHATEAU VICTORIAN	HERMITAGE INBUILT VICTORIAN	MYSTIQUE CONSOLE	MYSTIQUE MANUAL	MYSTIQUE
HEATING CAPACITY UP TO SQUARES SQUARE METRES*		14 140	14 140	14 140	14 140	14 140	14 140	14 140	14 140
EFFICIENCY RATING MEGAJOULES @ MAXIMUM SETTING		83% 33	83% 33	83% 33	83%	83%	83% 33	83% 33	83% 33
STAR RATING		4.2	4.6	4.6	4.6	4.6	4.2	4.6	4.6
FIRE BOX DIMENSIONS	HEIGHT (mm)	N/A	595	595	595	595	N/A	595	595
	WIDTH (mm)		695	695	695	695		695	
	DEPTH (m)		355	435	435	355		435	
OVERALL DIMENSIONS	HEIGHT (mm)	745	715	680	675	675	745	675	675
	WIDTH (mm)	600	855	740	800	800	800	790	790
	DEPTH (m)	475	510	465	465	510	465	465	465
CAST IRON FASCIA DIMENSION (mm) & MODEL		N/A	N/A	N/A	990x1130 (600)	990x1005 (500)	N/A	20	20
Flueing OPTIONS	VERTICAL	YES	YES	YES	YES	YES	YES	YES	YES
	HORIZONTAL	YES	YES	YES	YES	YES	YES	YES	YES
	WALL PENETRATION	YES	NO	NO	NO	NO	YES	NO	NO
THERMOSTAT CONTROLLER		OPTIONAL	OPTIONAL	OPTIONAL	OPTIONAL	OPTIONAL	OPTIONAL	OPTIONAL	STANDARD
NATURAL GAS & LPG		YES	YES	YES	YES	YES	YES	YES	YES
DESPATCH WEIGHT (kg)		74	84	81	81	84	74	76	76

UP TO 7 COLOUR OPTIONS FOR CHATEAU, HERITAGE & MYSTIQUE MODELS



Charcoal



Black



Blue



Honey Glo



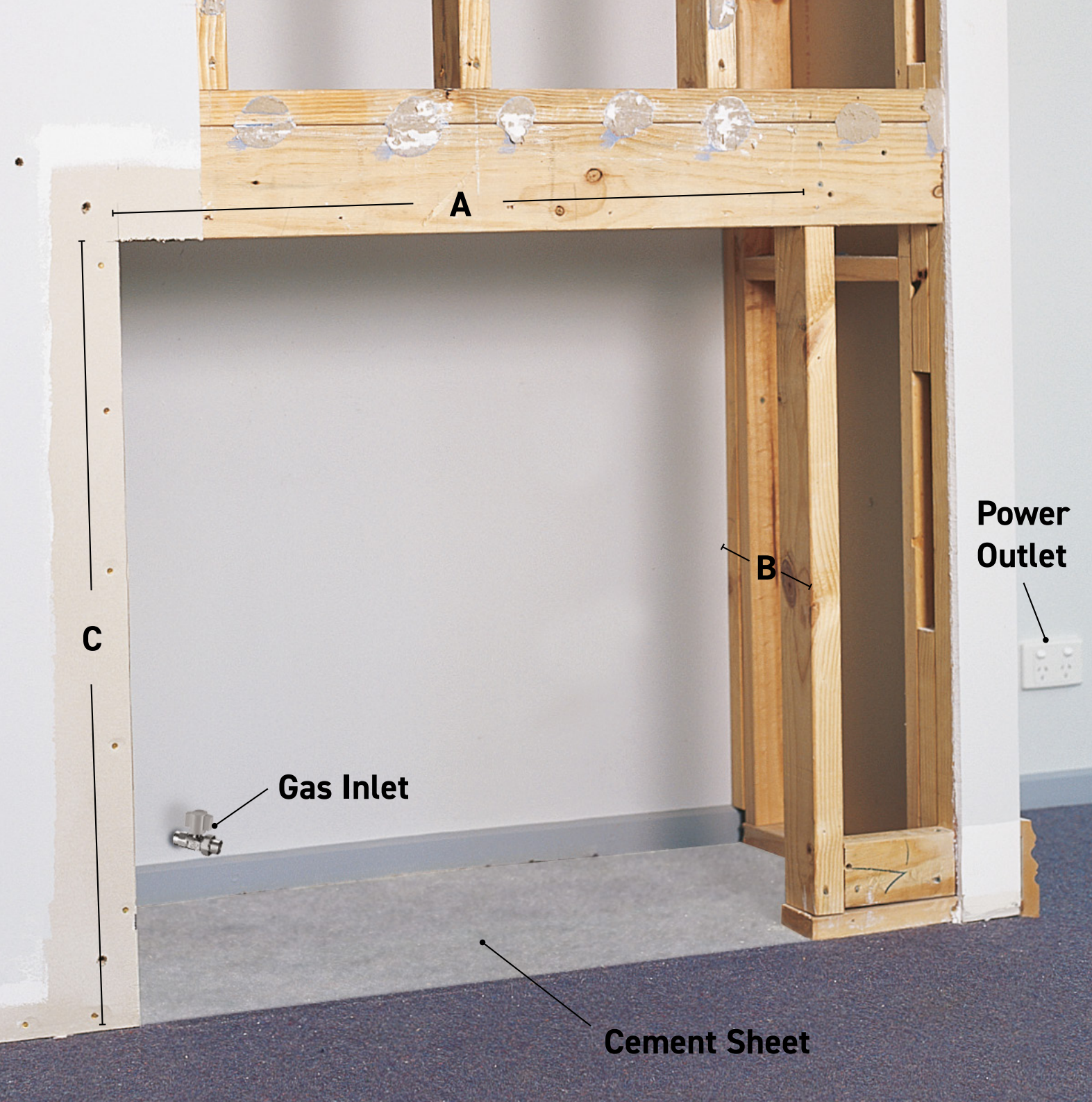
Golden Fire Brown



Pewter



Titanium



HERMITAGE

- A) 740mm
- B) 400mm
- C) 640mm

CHATEAU/HERMITAGE/VICTORIAN

- A) 740mm
- B) 500mm
- C) 640mm

CHATEAU

- A) 740mm
- B) 500mm
- C) 640mm

MYSTIQUE

- A) 740mm
- B) 500mm
- C) 640mm

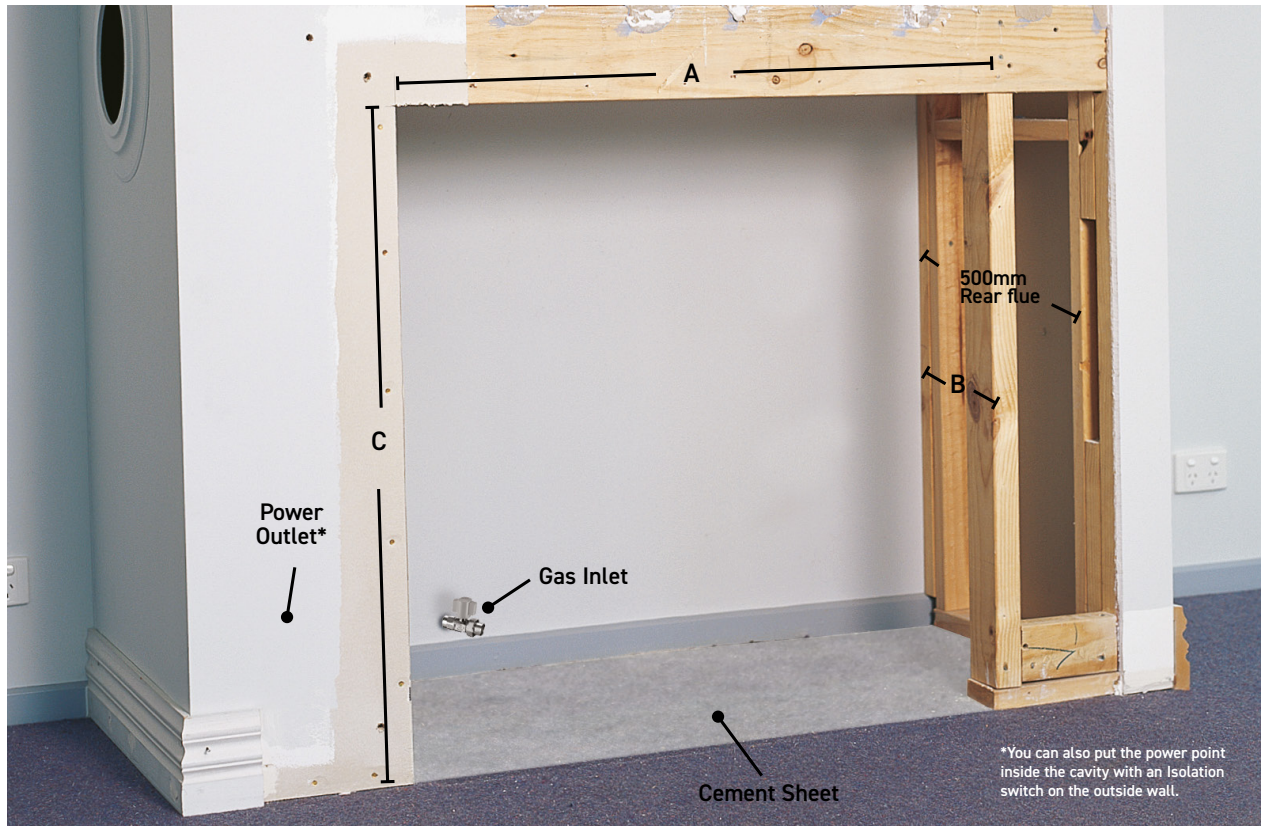
- Gas Inlet to be 1/2" M/i BSP
- Power Outlet right hand side
- Cement Sheet required

IMPORTANT: Heating areas provided are based on open plan living areas and 2.4 metre ceiling height. Note: Lack of insulation, large window areas and cathedral ceilings reduce heating effectiveness.

UP TO 4.6 STARS

FRAMING SPECIFICATIONS

NO FIREPLACE NECESSARY



ROYAL DOMAIN	ROYAL ELITE
A) 750mm	A) 750mm
B) 600mm	B) 600mm
C) 650mm	C) 625mm

- Gas Inlet to be 1/2" M/i BSP
- Power Outlet left hand side
- Cement Sheet required (for flat level base)

OPTIONAL AIR TRANSFER SYSTEM

The Coonara Royal gas space heaters have an optional air transfer system with heat coming directly from around the heat exchanger. This effectively means you can heat two areas from the one heater. Heat transfer kit includes 1 x inline fan, 1 x adaptor box.

Note: Ducting and register not included in kit.

ROYAL HEATING AREA*

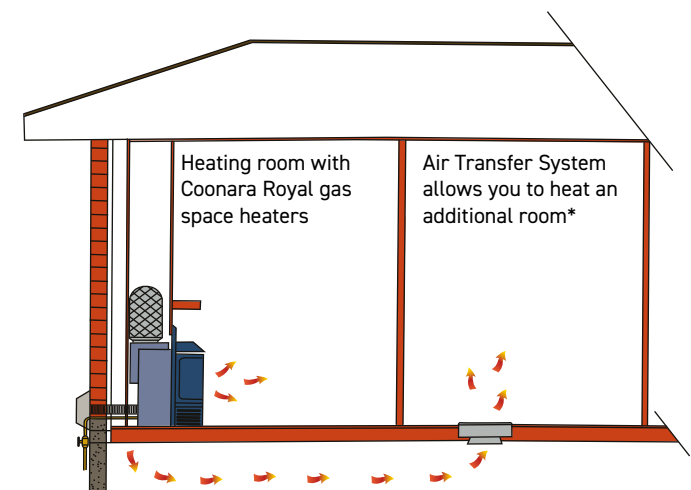
Up to 20 squares*, based on open plan living area with 2.4 metre ceiling height. Note: Lack of insulation, large glass areas and cathedral ceilings reduce heating performance.



External weather cover with cowl for Royal installed through the wall.
(External Installation - Inbuilt)
Royal Inbuilt: 290mm Depth
Royal: 390mm Depth



Flue cowl attached to external wall with Royal installed into stud wall cavity.



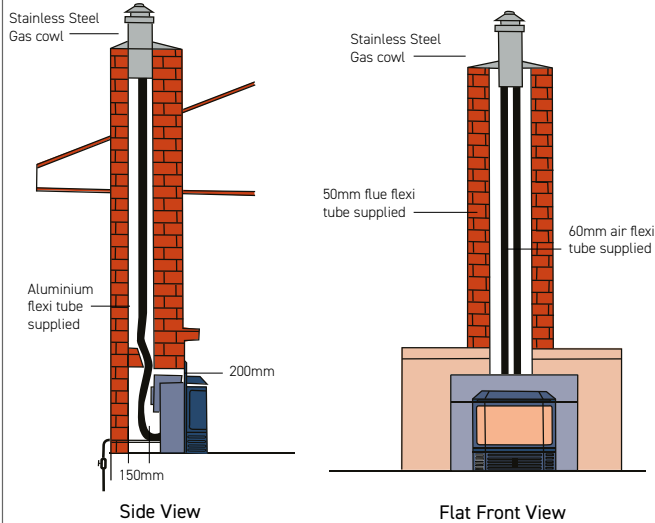
FLUE INSTALLATION ROYAL RANGE



The Warmest Aussie Legend



EXISTING MASONRY FIREPLACE WITH ROOF PENETRATION SHAMIC FLUE KIT (MAX. LENGTH 4.6M)

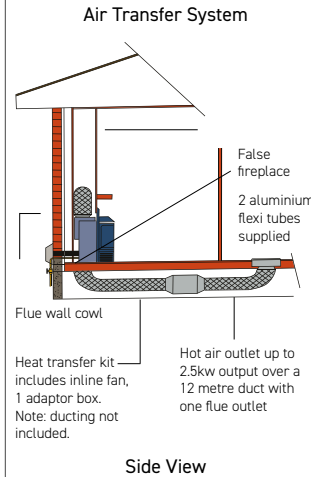


THERMOSTAT CONTROLLER

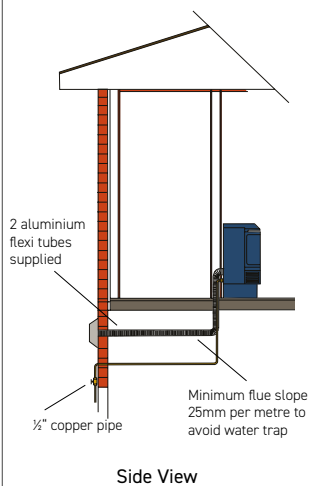
- Ability to control room temperature - maximising comfort and energy savings
- Programmable heating levels to enhance comfort control
- Large easy to read backlit LCD screen
- Factory fitted
- Powered by 2x AA batteries for approximately 12 months of operation
- Full seven-day program capability



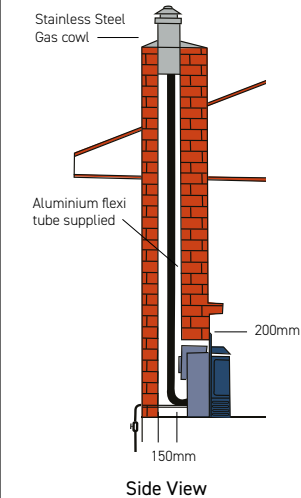
FALSE FIREPLACE ON STUMP FLOOR WITH WALL PENETRATION



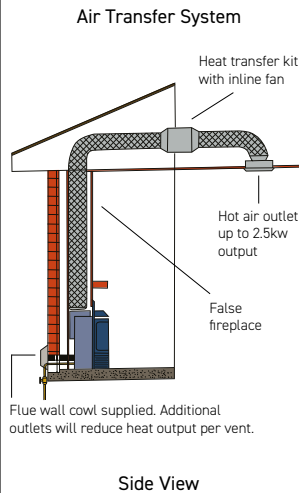
INTERNAL WALL UNDER FLOOR WITH HORIZONTAL BALANCED FLUE (max length 4.6m)



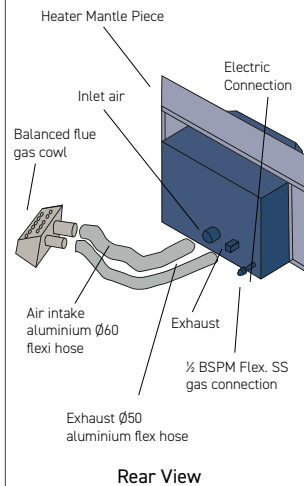
VERTICAL INSTALLATION WITH EXPOSED FLUE PIPE (max length 4.6m)



FALSE FIRE PLACE ON CONCRETE SLAB WITH WALL PENETRATION

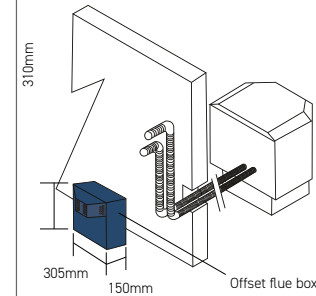


REAR VIEW HORIZONTAL THROUGH WALL - INBUILT



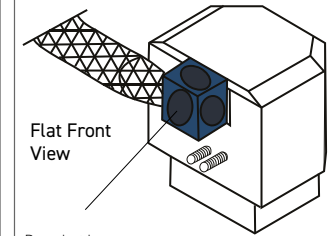
OPTIONAL EXTRAS FOR YOUR ROYAL GAS LOG HEATER

Offset flue box Part No: 7172



Note: The offset flue box is used only when flue penetration has less than 300mm high from outside floor

Rear duct adaptor box* Part No: 7185



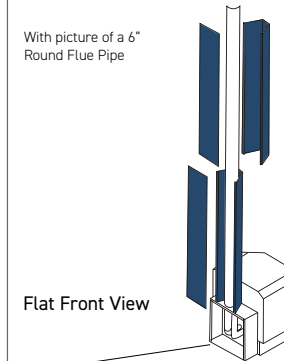
Dimensions: 172mm rear of heater, 172mm wide

* Illustrated showing the rear duct box connection. (Note: ducting not included)

Note: The rear duct comes with 5 knock-out blanks for the most convenient duct connection

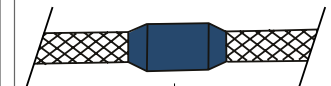
Vertical flue installation Part No: 7239

With picture of a 6" Round Flue Pipe



Flue cover box: 400mm high, 160mm depth. Also available: 620mm high, 160mm depth.

Inline fan Part No: 7185



Heat transfer kit includes inline fan, 1 adaptor box. (Note: ducting not included)

ROYAL GAS HEATER

TECHNICAL SPECIFICATIONS



		ROYAL DOMAIN	ROYAL VICTORIAN	ROYAL FREESTANDING	ROYAL ELITE
				R SG TT	
HEATING CAPACITY UP TO SQUARES SQUARE METRES*		20 200	20 200	20 200	20 200
EFFICIENCY RATING		84%	84%	84%	84%
ENERGY STAR RATING		5.0 NG & 5.1 LPG	5.0 NG & 5.1 LPG	5.0 NG & 5.1 LPG	5.0 NG & 5.1 LPG
CAST IRON FASCIA DIMENSION (mm) & MODEL			990x1130 (600)		
FIRE BOX	HEIGHT (mm)	600	600	640	600
	WIDTH (mm)	705	705	775	705
	DEPTH (mm)	430	430	430	430
OVERALL DIMENSIONS	HEIGHT (mm)	680	680	1035 860 1040	634
	WIDTH (mm)	860	860	775 775 830	760
	DEPTH (mm)	450	450	430 430 575	450
FASCIA DEPTH (MM)		20	20	N/A	20
FLUEING OPTIONS	VERTICAL	YES	YES	YES	YES
	HORIZONTAL	YES	YES	YES	YES
	UNDER FLOOR	YES	YES	YES	YES
THERMOSTAT CONTROLLER		STANDARD	STANDARD	STANDARD	STANDARD
HEAT TRANSFER KIT		OPTIONAL	OPTIONAL	NO	OPTIONAL
DESPATCH WEIGHT (KG)		90	90	84	90
NATURAL GAS & LPG on all units		NG & LPG	NG & LPG	NG & LPG	NG & LPG
GAS INPUT	Natural Gas	36MJH - High 26MJH - Low	36MJH - High 26MJH - Low	36MJH - High 26MJH - Low	36MJH - High 26MJH - Low
	LPG	30.5MJH - High 21.0MJH - Low	30.5MJH - High 21.0MJH - Low	30.5MJH - High 21.0MJH - Low	30.5MJH - High 21.0MJH - Low

Tested and approved

Tested and approved to the most stringent quality standards for safety and efficiency. AGA approved. Certificate No. 7048G, 8178G, 6165G

Coonara Warranty

All current Coonara gas heaters are warranted to be free from defects in material and workmanship under normal use and service. The warranty of the actual firebox and heat exchanger is 5 years – to the initial purchaser. All other components (except accidental breakage of door glass) are warranted for a period of 24 months. Coonara gas log fires are designed and tested for use with Coonara manufactured flue kits. For the full warranty statement refer to the relevant Installation Manual available on our website www.coonara.com.au. Shamic goods come with guarantees that cannot be excluded under Australian Consumer Law. The purchaser is entitled to a replacement or a refund for a major failure and compensation for any reasonably foreseeable loss or damage. The purchaser is also entitled to have the goods repaired or replaced if the goods fail to be of acceptable quality and the failure does not amount to a major failure.

All heaters pictured in this brochure are operating on Natural Gas. Flame patterns are different on LPG.

Note: All Coonara heaters must be installed by our authorised installer to be covered by our warranty statement.

Your Legendary Coonara dealer is:

***IMPORTANT: Heating areas provided are based on open plan living areas and 2.4 metre ceiling height. Note: Lack of insulation, large window areas and cathedral ceilings reduce heating effectiveness.**



14-18 Research Dve,
Croydon Sth. 3136
(03) 9737 5300
www.coonara.com.au

All of the information contained in this brochure was correct at the time of printing, April 2023. However, the manufacturer reserves the right to make changes to design and specification without notice. You can confirm current designs, specifications, optional extras and financial details by consulting your nearest authorised Coonara dealer.

Please note: Due to the nature of the printing process, colours may vary from those shown in this catalogue. Ask your dealer to show you a colour sample.